

MICHAEL AND ANDREA SCHARFF
670 SANTA ROSA AVENUE
BERKELEY, CA 94707
(510) 528-6860

February 25, 2000

Carol & Ira Serkes
ReMax Realty
Berkeley, CA

Dear Carol & Ira:

How can we adequately express how pleasant it was to work with you both? You were, from the first time we met, completely reliable, intensely involved, and exceedingly competent in each step involved in the sale of our Berkeley home! You helped us to understand the present market situation, were creative in helping us to take advantage of that specific market, and guided us ably into a contract which completely blew our socks off! We appreciated your dealings with our relocation agency, which helped to eliminate the stress involved with a big move. And most of all, we appreciated your ease and sense of humor, and your sound advice throughout the sales process.

We will highly recommend you to our friends and family. We hope that we will have the chance to ask you to represent us in the future, should we return to this area. Thank you!

Sincerely,

A handwritten signature in black ink, appearing to be 'Andrea and Michael Scharff', written in a cursive style.

Andrea and Michael Scharff