Monday, November 6, 2000

Ira & Carol Serkes, P.O.Box 7447 Berkeley, Ca. 94707

Hello Carol and Ira,

I want to sincerely thank you for the superb and professional way you handled and sold my home at 5848 Ocean View Drive in August.

As you know, I had put my home on the market in February with another realty company that had been referred to me. I met the husband and wife team , a wonderful couple, and I said lets do it.

The house was staged and sparkled and ready to go in April. It looked great, everyone said," This house will be sold in a week." But nothing happened.

I attended open houses at my home and other homes. My realtors were not at my open houses. The people that were there showing the home appeared lifeless.

During my contract period, I did not receive one signed offer from my realtors. I was shocked.

I let my contract run out and contemplated what to do. Keep it. Rent it. I was bewildered.

I talked to a friend that was a realtor from Re/max in Sonoma County. She said call Ira and Carol Serkes now!

I called, made an appointment to meet them and showed them my home in the Rockridge. I loved this home with its mission style furniture and its arts and crafts design.

Ira and Carol loved it too but could they sell it?

It sold in three weeks. What a difference a professional makes.

Ira and Carol were wonderful to work with. They answered the phone when I called, or called me back the same day. They called me with updates on what was happening. They actually were present at the open houses that they had. Unbelievable!

The sale was fast, easy and over the asking price. It doesn't get any better. Call Ira and Carol, or call me at 800 459-7886.

Sincerely,

Joan A. Trombley